# **Public Engagement Strategy**



| Date:             | 2017-18      |
|-------------------|--------------|
| Author:           | Laura Noonan |
| Document version: | 0.1          |

| Reviews:        |                                |           |              |  |  |
|-----------------|--------------------------------|-----------|--------------|--|--|
| Name            | Role                           | Date      | Sign-off (✓) |  |  |
| Martyn Sargeant | Head of Democratic Services    | 23-Jun-17 |              |  |  |
| Keith Ireland   | Electoral Registration Officer |           |              |  |  |
|                 |                                |           |              |  |  |

#### Overview of challenges in area

Although overall registration rates are quite strong (90.3% in 2016), there are a number of areas where the response is lower (worst in Heath Town - 81.6%, and St Peter's - 78.9%). The ERO has identified students, BME communities (and/or areas where levels of English as a first language are lower than usual) and private sector tenants as particular challenges.

#### Approach to meeting these challenges

The Public Engagement Strategy for 2017/18 marks a fresh start for electoral registration activity, recognising resourcing issues over the past two years have made it difficult to effectively target key groups/areas. The Council has recently appointed a Project Manager on a secondment, and a key area of responsibility will be to improve registration rates across the city and amongst specific under-registered groups in particular. These include:

- working through community groups and Councillors to effectively reach BME groups and residents who do not have English as their first language
- working with the University and city college to improve registration and democratic engagement amongst students
- working with and through private landlords to encourage their tenants to register
- improving engagement with young people, particularly attainers, to encourage registration and engagement with democratic processes
- working with organisations who come in to regular contact with members of the community, to establish partnerships to promote registration

#### Approach to evaluating activity

The key mechanism to evaluate the effectiveness of different strands of work will be registration rates in target areas (outcome measure) but there will be other output measures that will provide helpful indicators (e.g. attendance at student events, distribution of leaflets and videos in other languages, etc.).

## Refining the profile of your registration area - local and national data sources

| Source of Data/Information  | Information provided  | How this data will be used  |
|---|---|---|
| Census 2011 updated with the 2014 mid-year population estimates [www.wolverhamptoninprofile.org.uk] | Demographic information about city and ward population, particularly in relation to under-registered groups (young adults 16-24, those in private rented accommodation, BME population, those whose first language is not English, students). | Identify locations of key groups (cross-referenced against intelligence from previous canvasses) to inform canvass strategy and priorities.                             |
| Mosaic Profiles   | Profiles based upon typical characteristics of residents in each postcode. Each postcode area can be grouped into 1 of 15 main groups (and beneath them 66 sub groups)  | To identify communication preferences to tailor towards particular groups   |
| Council tax data  | Number and location of properties exempt from council tax due to all occupants being students.  | Data matching and to identify concentrations of student properties to inform canvass strategy and priorities.   |
| Housing benefits data   | Housing benefit recipients.   | Identify recipients of housing benefit in order to provide supplementary mailings/advertising about getting registered.   |
| Education data  | Number of attainers within city.  | To provide a baseline for the number of young people that could be registered.  |
| Internet connectivity study   | Low levels of internet connectivity.  | To inform canvass strategy, particularly where door-to-door calling will be more important.   |
| Private landlord database (Council's Housing Team)  | Details of private landlords.   | To facilitate landlords to encourage tenants to register to vote.   |
| 2016 canvass  | Ward/district level response rates. Response rates using different media (SMS, online, etc.).   | To identify areas of poor response in order to inform canvass strategy and target resources appropriately; and to inform canvass strategy and priority response routes. |
| University of Wolverhampton   | Student data.   | Data matching and to target non-respondents.  |
| Xpress  | Voids data.   | Identify properties where no electors currently registered.   |

### Building a profile of your registration area - analysing previous public engagement strategies, registration plans a

|                                | Response data from the 2016 canvass |                  |                 | What other data tells you about these wards (2011<br>Census and Moasic profiles)  | Groups in this area   |  | Priority ward? |
|--------------------------------|-------------------------------------|------------------|-----------------|---|---|--|----------------|
| Ward/Division                  | Number of<br>properties             | Response<br>(no) | Response<br>(%) |   |   |  |                |
| Bilston East                   | 6,437<br>5,053                      | 5,772<br>4,572   | 89.7%<br>90.5%  | Above average ione parent households; high level of Council housing; above average unemployment; above average manual trades.   | Single person households.   | Normal canvass activity, with national publicity.  | YES            |
| Bilston North                  | 3,033                               | 4,572            | 90.376          | Slightly above average social rented - council tenure. High<br>percentage of 'Modest Traditions' (mature homeowners<br>enjoying stable lifestyles). Prefer to be contacted by post.   |   | Normal canvass activity, with national publicity.  |                |
| Blakenhall                     | 4,639                               | 4,337            | 93.5%           | High level of BME, esp. Asian; low levels of English as first language; above average social and private rented; above average number of students. High percentage of 'Urban Cohesion' (settled urban communities, strong sense of identity). A high preference for using twitter, being contacted by mobile call and texts.  | BME; students; private rented.  | Work through community<br>groups and Councillors;<br>partnership with University;<br>private landlord initiative,<br>communication in multiple<br>languages. | YES            |
| Bushbury North                 | 5,278                               | 5,084            | 96.3%           | Above average 75+ and single occupant pensioners. High<br>percentage of 'Aspiring Homemakers' (younger<br>households, recently set up home). High preference for<br>heing contacted by social media   |   | Normal canvass activity, with national publicity.  |                |
| Bushbury South and<br>Low Hill | 6,404                               | 5,694            | 88.9%           | Above average Afro-Caribbean population; high lone parent households; high level of Council and social housing; high unemployment; above average manual trades.   | BME; single person households.  | Work through community groups and Councillors.   | YES            |
| East Park                      | 5,672                               | 4,911            | 86.6%           | Above average lone person households; high level of Council housing; above average unemployment; above average manual trades.  Above average BME (Asian and Black); low levels of   | Single person households.   | Normal canvass activity, with national publicity.  | YES            |
| Ettingshall                    | 6,171                               | 5,545            | 89.9%           | Above average BME (Asian and Black); low levels of<br>English as first language; above average lone parent<br>households; high levels of Council housing; above average<br>unemployment; above average manual trades. High<br>percentage of "Transient Renters' (single people, low cost<br>homes for short term). High preference for using social<br>media  | BME; poor English fluency; single person households.  | Work through community groups and Councillors.   | YES            |
| Fallings Park                  | 5,099                               | 4,528            |                 | Above average Council housing. High percentage of<br>'Aspiring Homemakers' (younger households, recently set<br>up home). High preference for being contacted by social<br>media.   |   | Normal canvass activity, with national publicity.  |                |
| Graiseley                      | 5,542                               | 5,178            | 93.4%           | High level of BME, esp. Asian; low levels of English as first language; high level of fone person households; high level of private renting; above average unemployment. High percentage of "Transient Renters" (single people, low cost homes for short term). High preference for using social media.   | BME; poor English fluency;<br>single person households;<br>private renting.   | Work through community groups and Councillors; private landlord initiative.  | YES            |
| Heath Town                     | 6,892                               | 5,627            | 81.6%           | High level of younger people; above average Black population; below average levels of English as first language; high level of lone person households; high level of Council housing; high unemployment; above average student population; above average manual trades. High percentage of "Transient Renters" (single people, low cost homes for short term). High preference for using social media.  | Young people; BME; poor<br>English fluency; single<br>person households;<br>students.                                 | Work through community groups and Councillors; partnership with University.  | YES            |
| Merry Hill                     | 5,348                               | 4,866            | 91.0%           | Above average lone pensioner households. High percentage of 'Suburban Stability' (mature couples, supporting older children, comfortable incomes). High preference for being contacted by email and social media. High percentage of 'Senior Security' (older people with assets, comfortable retirement). High preference for being contacted by post or landline.   | Single person households.   | Normal canvass activity, with national publicity.  |                |
| Oxley                          | 5,380                               | 4,998            | 92.9%           | Slightly above average social rented - council tenure. High<br>percentage of 'Aspiring Homemakers' (younger<br>households, recently set up home). High preference for<br>being contacted by social media.   |   | Normal canvass activity, with national publicity.  |                |
| Park                           | 5,671                               | 5,329            | 94.0%           | Above average Asian population; low level of English as first language; high level of private rented; above average student population; high level of lone person households. High percentage of 'Domestic Success' (high-earning families, school-age children). High preference for using social media, texts and emails rather than post. High percentage of 'Rental Hubs' and 'Transient Renters' (young people, renting from private landlords, students). High preference for being contacted by social media - using twitter and facebook daily. | BME; poor English fluency, private rented; students; single person households.  | Targeted during Canvass<br>& following publication of<br>Feb register.   | YES            |
| Penn                           | 5,208                               | 5,047            | 96.9%           | Above average older population; high level of Asian residents. High percentage of 'Domestic Success' (highearining families, school-age children). High preference for using social media, texts and emails rather than post. High percentage of 'Senior Security' (older people with assets, comfortable retirement). High preference for being  | вме.  | Work through community<br>groups and Councillors;<br>partnership with University;<br>private landlord initiative.  |                |
| Spring Vale                    | 5,181                               | 4,717            | 91.0%           | Above average older population.   |   | Normal canvass activity,<br>with national publicity.   |                |
| St Peter's                     | 7,038                               | 5,551            | 78.9%           | High level of younger people; large 'other white' community; large Pakistani community; above average Caribbean population; low levels of English as first language; high level of lone person households; high level of social and private rented; above average unemployment; high level of students; high level of manual trades. High percentage of 'Rental Hube', young people; renting from private landiords, students) and 'Transient Renters'. High preference for being contacted by social media - using twitter and facebook dally.         | Young people; BME; EU<br>citizens; poor English<br>fluency; single person<br>households; private rented;<br>students. | Work through community groups and Councillors; partnership with University; private landlord initiative. Use of social media to communicate.                 | YES            |
| Tettenhall Regis               | 5,158                               | 4,502            | 87.3%           | Above average older population; above average lone<br>pensioner households. High percentage of 'prestige<br>positions' (well-educated, affluent married couples, large<br>family homes) with a high preference for being contacted<br>by post or email. High percentage of 'Senior Security'<br>(older people with assets, comfortable retirement). High  | Single person households.   | Normal canvass activity, with national publicity.  |                |
| Tettenhall Wightwick           | 5,386                               | 5,192            | 96.4%           | neference for being contacted by nost or landline.  Above average lone population; above average lone pensioner households. High percentage of 'prestige positions' (well-educated, affluent married couples, large family homes) with a high preference for being contacted by post or email. High percentage of 'Senior Security' (older people with assets, comfortable retirement). High norreference for heing contacted by nost or email.   | Single person households.   | Normal canvass activity, with national publicity.  |                |
| Wednesfield North              | 5,040                               | 4,767            | 94.6%           | Above average older population; above average lone<br>pensioner households. High percentage of 'Senior<br>Security' (older people with assets, comfortable retirement).<br>High preference for being contacted by post or landline.   | Single person households.   | Normal canvass activity, with national publicity.  |                |
| Wednesfield South              | 5,261                               | 4,822            | 91.7%           | No identified issues from census. High percentage of<br>'Senior Security' (older people with assets, comfortable<br>retirement). High preference for being contacted by post or   |   | Normal canvass activity,<br>with national publicity.   |                |

# Building a profile of your registration area - local public engagement priorities and issues

| Local priorities - geographical and target | Wards (where relevant)                     | Priority (High/ | Key stakeholders/partners                           |
|--|--|-----------------|---|
| groups                                     |  | Medium/Low)     |   |
| BME/poor English fluency                   | Blakenhall, Bushbury South, Ettingshall,   | Medium          | Councillors; community groups, Citizens Advice      |
|  | Graiseley, Heath Town, Park, Penn, St      |                 | Bureau  |
|  | Peter's.                                   |                 |   |
| Students                                   | Blakenhall, Heath Town, Park, St Peter's.  | Medium          | University of Wolverhampton; City of Wolverhampton  |
|  |  |                 | College, The Way Youth Zone                         |
| Attainers                                  |  | Low             | Bite the Ballot; Heath Town Academy. Laura King and |
|  |  |                 | Julie Jackson from the One Team to provide          |
|  |  |                 | information on 16 year olds every quarter.          |
| Private rented sector                      | Blakenhall, Graiseley, Park, St Peter's,   | Medium          | Private Landlord team (Housing); private landlords. |
|  | Ettingshall, Heath Town.                   |                 |   |
| Poor internet access                       | tbc  | Low             | Customer Services, Communications                   |
| Low response rate areas (below 90%)        | Bilston East, Bushbury South, East Park,   | High            |   |
|  | Ettingshall, Fallings Park, Heath Town, St |                 |   |
|  | Peter's. Tettenhall Regis                  |                 |   |

### **Channels: Direct Contact**

| Channel                     | Communication opportunity  | Incoming or<br>Outgoing                          | Activity   | Priority addressed / audience reached | Evaluation measures   |
|-----------------------------|--|--|--|---------------------------------------|---|
| Direct mail                 | Canvass literature   | Outgoing   | Despatch of HEFs (and reminders to non-responding properties), setting out how to register/confirm details.                                | All properties                        | Response rates  |
|                             | Council tax  | Outgoing   | Registration forms generated following notification of new residents from Council Tax weekly lists.  | As relevant                           | Number sent out; response rates                                       |
|                             | Attainers  | Outgoing   | Letters to students who have turned 16 advising them that they can go on the register as attainers   | Students                              | Registration rates of attainders                                      |
| Face to face                | Electoral Services   | Incoming   | Verbal advice from core team to personal callers whose queries can't be resolved by Customer Services.                                     |                                       | n/a   |
|                             | Customer Services  | Incoming   | First point of contact response to routine queries.  | Public                                | Volume of calls; proportion resolved at first point of contact        |
|                             | Other drop-in services (e.g. libraries, leisure centres, housing, Register Office) | Incoming   | Encouragement to residents to complete the registration processes; basic assistance with queries; signposting to further support.          | Public                                | n/a   |
|                             | University events  | Outgoing/incoming                                | Attendance at University and Student Union events (e.g. Freshers' Week, SU promotion)  | Students                              | Registrations made;<br>registration rates in target<br>areas          |
|                             | Community groups   | Outgoing/incoming                                | Attendance at community group meetings and/or with community leaders who can act as champions  | Ethnic minority residents             | Meetings attended;<br>response rates in target<br>areas               |
|                             | Electoral Services and<br>Community Groups   | Outgoing   | Pop up registration events in the community e.g. mander shopping centre and targeting key events such as residents week.                   | Public                                | Number of people registered at events, feedback from community groups |
|                             | Canvassers   | Outgoing   | Doorstep advice and support for residents.   | Public                                | Number of visits made;<br>response rates                              |
|                             | Canvassers   | Outgoing   | Provision of information for people whose first language is not English.   | Ethnic minority residents             | Number of leaflets distributed; response rates in target wards        |
| Telephone                   | Customer Services  | Incoming   | First point of contact response to routine queries.  | Public                                | Volume of calls; proportion resolved at first point of contact        |
|                             | Electoral Services   | Incoming   | Advice from core team to personal callers whose queries can't be resolved by Customer Services.  | Public                                | n/a   |
| Online/social media         | City Direct  | Outgoing   | General messages about registration to assist employees who are also residents and raise general awareness for frontline staff.            | Employees (and public via employees)  | n/a   |
|                             | Website  | Outgoing   | Provision of advice about registration and the canvass process; banner 'advertising' at key points; signposting for additional support.    | Public                                | Website hits  |
|                             | Wolverhampton Information Network  | Outgoing   | Provision of advice about registration and the canvass process that is on the Corporate Website to reach a wider audience.                 |                                       | Website hits  |
|                             | Facebook/Twitter Facebook/Twitter  | Outgoing   | Messages to raise awareness at key points (e.g. when HEFs distributed); signposting to online help.  Responding to social media enquiries. | Public Public                         | Website hits; retweets  Volume of enquiries                           |
| Via elected representatives | Briefing packs   | Incoming<br>Incoming enquiries<br>to Councillors | Provision of briefing pack to Councillors to advise about timelines, key deadlines, process and how to signpost people.                    | Public (via Councillors)              | n/a   |
|                             | Briefing packs   | Incoming enquiries to MPs                        | Copy of briefing pack to MPs; possible briefing meeting  | Public (via MPs' offices)             | n/a   |

## **Channels: Local partners**

| Organisation Details                   |   | Activity   | Audience reached                | Lessons learned from previous experience of working with this partner | Evaluation opportunities  |  |
|--|---|--|---------------------------------|---|---|--|
| University of<br>Wolverhampton         | Students' Union; Dean of Students - Jon<br>Elsmore  | Embed voter registration in to the online student registration process, and establish a data sharing agreement. Use of University buildings as polling station and attendance at Freshers' Fair and other events to promote registration | Students                        | Students' Union struggles to generate interest.                       | Student registration rates  |  |
| City of Wolverhampton<br>College       | Students' Union.<br>Student Services - Rose Urkovskis   | Attendance at key events to promote registration.  | Students                        | n/a   | Student registration rates  |  |
| Community groups                       | Refugee and Migrant Centre, Aspiring Futures, Ethnic Minority Council, Breaking Boundaries, Nissa Womens Support Group. | Meet with community groups and/or communicate through Councillors to develop understanding and possibly identify community champions who can help others.  | Ethnic minorities               | n/a   | Registration rates in target areas  |  |
| Citizens Advice Bureau                 |   |  | Public                          | n/a   | Feedback from partner   |  |
| Bite the Ballot                        | Contact: Jessica Davis  | Working with secondary schools as part of BtB's regional initiative to encourage registration and participation amongst young people.  | Attainers                       | Quality of completed forms is often very poor.                        | Number of registered attainers  |  |
| Heath Park Academy                     |   | Pilot support for school's citizenship programme (introduction to democracy and local decision-making) and involvement of Yr 12/13 students in election.   | Attainers                       | n/a   | Review of pilot to see how it could be expanded within the school and into other schools  |  |
| The Way Youth Zone                     | Phil Marsh, Youth Work Manager  |  | Students                        | n/a   | Number of registered<br>attainers/student<br>registration rates, feedback<br>from The Way |  |
| Care Leavers' Forum                    | Representative group for those who have recently left care  | Involvement of young people in the election (at count or on polling stations) to develop understanding of democratic process and, as part of Council's corporate parenting responsibility, to help them develop life skills.             | Young care leavers              | n/a   | Feedback from participants  |  |
| Secondary schools                      | Via Education Directorate   | Mailout to attainers in latter stage of canvass to target non-registrants.   | Attainers/young people          | n/a   | Number of registered attainers  |  |
| Private landlords                      | Via Private Landlord Team   | Reminders for landlords that tenants are required to register to vote (through letters, license documentation, etc.). Investigate possibility of including information in the 'check before you rent' app.Include 'requirement' as a     | Tenants (via private landlords) | n/a   | Registration rates in target areas  |  |
| Outreach for                           |   | licensing prompt (not enforceable) To raise awareness and support homeless people to   | Homeless                        | n/a   | Registration rates through  |  |
| Wolverhampton and the<br>Night Shelter | Contact: Neil Amison  | register to vote by making a declaration of local connection   |                                 |   | declaration of local connection   |  |

## **Channels: Media and Advertising**

| Digital Channels  | Activity   | Audience reached and             | Lessons learned from using | Evaluation opportunities       |
|---|--|----------------------------------|----------------------------|--------------------------------|
|   |  | priorities met                   | this media channel         |                                |
| See 3a  |  |                                  |                            |                                |
| PR/Media  |  |                                  |                            |                                |
| Councillor newsletters                                    | To provide information, key dates, etc. in relation to the canvass.  | General audience                 |                            | Limited                        |
| Paid advertising channels                                 |  |                                  |                            |                                |
| Via social media (e.g. Facebook)                          | Targeted advertising using segmented [Mosaic] data to reach specific | BME and low levels of English    |                            | Click through rates from       |
|   | communities (e.g. BME, under 30s, etc.).                             | fluency; students and under 30s; |                            | advertising; response rates in |
|   |  | private renters.                 |                            | target areas.                  |
| TBC: local general advertising (if deemed to be required) | Bus shelters, tram stops, bus tickets                                | General audience                 | Unable to target specific  |                                |
|   |  |                                  | communities                |                                |